



October 25, 2024

Margaret A. Rolando
Chair, Member Selection Committee
c/o American College of Real Estate Lawyers
220 N. Market Street Suite 100
Frederick, MD 21701

Re: Nomination of Scott J. Ziance

Dear Peggy:

I am honored to support the nomination of Scott J. Ziance for membership in the American College of Real Estate Lawyers.

For years, Scott has represented VanTrust Real Estate, LLC, which is affiliated with Van Tuyl Companies. Scott is a prominent attorney in his very specialized niche – using state and local economic development incentives and public-private partnerships to develop and redevelop property.

I am able to certify that Scott satisfies the criteria for selection to the College as set forth in Section 4 of the Guidelines for Regular Member Selection. Based upon my knowledge, it is my opinion that Scott satisfies ACREL's Statement of Professionalism and exemplifies the standards of professional integrity and civility as provided in the Guidelines.

I am not (a) in the same firm as Scott, (b) related by birth or marriage to him, or (c) a current Governor or member of the Member Selection Committee of the College.

If you have any questions, please let me know.

Very truly yours,

A handwritten signature in blue ink, appearing to read 'John L. Snyder', is written over a circular blue ink stamp. The signature is fluid and cursive.

John L. Snyder
General Counsel